



AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

Zoxima Solutions Pvt. Ltd.

Virtual Campus Recruitment – 2021 / 2022 Passing Out Batch

Only for Students of Amity University

Last Date to Register – 17th October 2021, 2 PM

Company	Zoxima Solutions Pvt. Ltd.
Website	www.zoxima.com
Date of Campus	Will inform Later
Eligible Branches	MBA
Job Location	Sec-142, Noida (Currently Remote)
Positions	Executive Sales
Compensation(CTC)	6 LPA (4 LPA Fix+2 LPA Variable)
Job Description	<ul style="list-style-type: none">• B2B Sales- Corporate Sales across industry segments and achievement of order booking numbers.• Positioning covering all technology solution to Large and Mid-Organization and working with CXO'S.• Lead generation & lead qualification.• Relationship management with senior management.• Contract closures.• The role of the Sales Leader is to manage your system and coach your people. We are offering you promising career growth in our organization.
Required Skills and Competences: -	<ul style="list-style-type: none">• Strong interpersonal skills.• Excellent oral, written and verbal communications skills.• Ability to successfully communicate with contacts via the phone, email, video and presentations.• Flair for sales.• Willingness to travel locally and out of town.• Leadership Skills.• Value articulation and driving conviction.• Good Presentation skills.• Preference will be given to people who have knowledge of CRM, ERP or any other application relevant to business and marketing
Term & Conditions	3 Years bond worth Rs. 5 Lakh

How to Apply?	<ul style="list-style-type: none">• Unplaced and Eligible students need to register on the link given below.• Click here to Register• Once applied you cannot back out from the entire process or else your name will be blacklisted for further Placement drives.• <u>Late entries will be automatically deleted.</u> <p>Last date to register is 17th October 21 by 2 PM</p>
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Our Best Wishes are always with you

Team ATPC

Amity Technical Placement Centre (ATPC)
Centralised Placement Division of Amity Education Group

Amity University Campus | Amity Technical Placement Centre (ATPC)
E-2 Block, Room No. G-02, Ground Floor, Sector 125, Noida (U.P.) 201313

atpc@amity.edu | amity.edu/placement